



## CG HEALTHCARE SOLUTIONS, LLC SEMINARS FOR HEALTHCARE PROFESSIONALS

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### **Detecting and Preventing Employee Embezzlement**

Physicians are easy targets for the embezzler. Employee embezzlement is one of the most common white collar crimes in our society today. At the same time, it is one of the most costly in terms of emotional drain and motivation. This seminar will profile the embezzler - who are they, what do they know, what motivates them, and how they do it, as well as what you can do to protect your practice.

### **Dividing the Pie - Fair and Equitable Income Distribution**

The expansion of Managed Care changes not only the practice of medicine, but also the business of medicine. Perhaps in self-defense, some group practices are considering changing the way they pay their doctors. This seminar will review different methods of income distribution and ways to effectively make the change to an alternative income-division system.

### **Employee Retention - How Do I Hold Onto My Key Employees?**

This seminar will review strategies on how to retain your best employees, including compensation, benefits, incentives, reward and recognition programs, policies and procedures, employee handbooks, as well as professional training.

### **How to Evaluate Managed Care Contracts**

As a healthcare provider, you need to know what you are getting into before you sign a Managed Care Contract. This seminar will give you the insight and information necessary to evaluate managed care contracts, as well as actions ideas on what to do after joining the managed care plan.

### **How to Manage Physician Accounts Receivables**

The management of insurance and patient accounts receivable is one of the most important keys to a practice's success. Practices that do not manage receivables experience a decrease in revenue and cash flow. This seminar will give you guidelines for properly managing accounts receivable and concrete suggestions on how you can improve revenue and practice cash flow.

### **How to Set Physician Fees**

With the current volatile reimbursement climate and the continued attack on physician payments, it is important to have a correct and strong fee schedule. This presentation will review all of the considerations that should be taken into account when a medial practice fee schedule is developed, how to develop a correct fee schedule, how to maximize reimbursement from insurance companies and what you need to do to prepare for future changes in physician reimbursement.



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### **Maximizing Your Revenue Cycle**

Maximizing your revenue cycle is important to the financial health of your practice. This seminar will discuss strategies to enhance the revenue process, including managing claim denials, increasing efficiency through A/R accuracy, establishing ongoing reimbursement procedures and monthly reporting tools.

### **When to Hire a New Associate and the Financial Aspects of Physician Contractual Arrangements**

Before hiring a new associate you need to consider its affects on your practice. Whether you are executing an employment or hospital recruitment contract, it is important to understand the financial implications. This seminar will specifically address the financial issues related to these contracts and what is often neglected when these contracts are drafted and executed.

Who's Helping You Earn More Money?

*CG Healthcare Solutions is Your Prescription For A Healthy Practice.*

[www.cghealthcaresolutions.com](http://www.cghealthcaresolutions.com)

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